

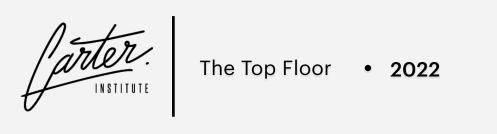
# The Jop Floor



### The Do'ing

#### **THE DO'ING**

**IN the business** | What are you currently doing IN the business?



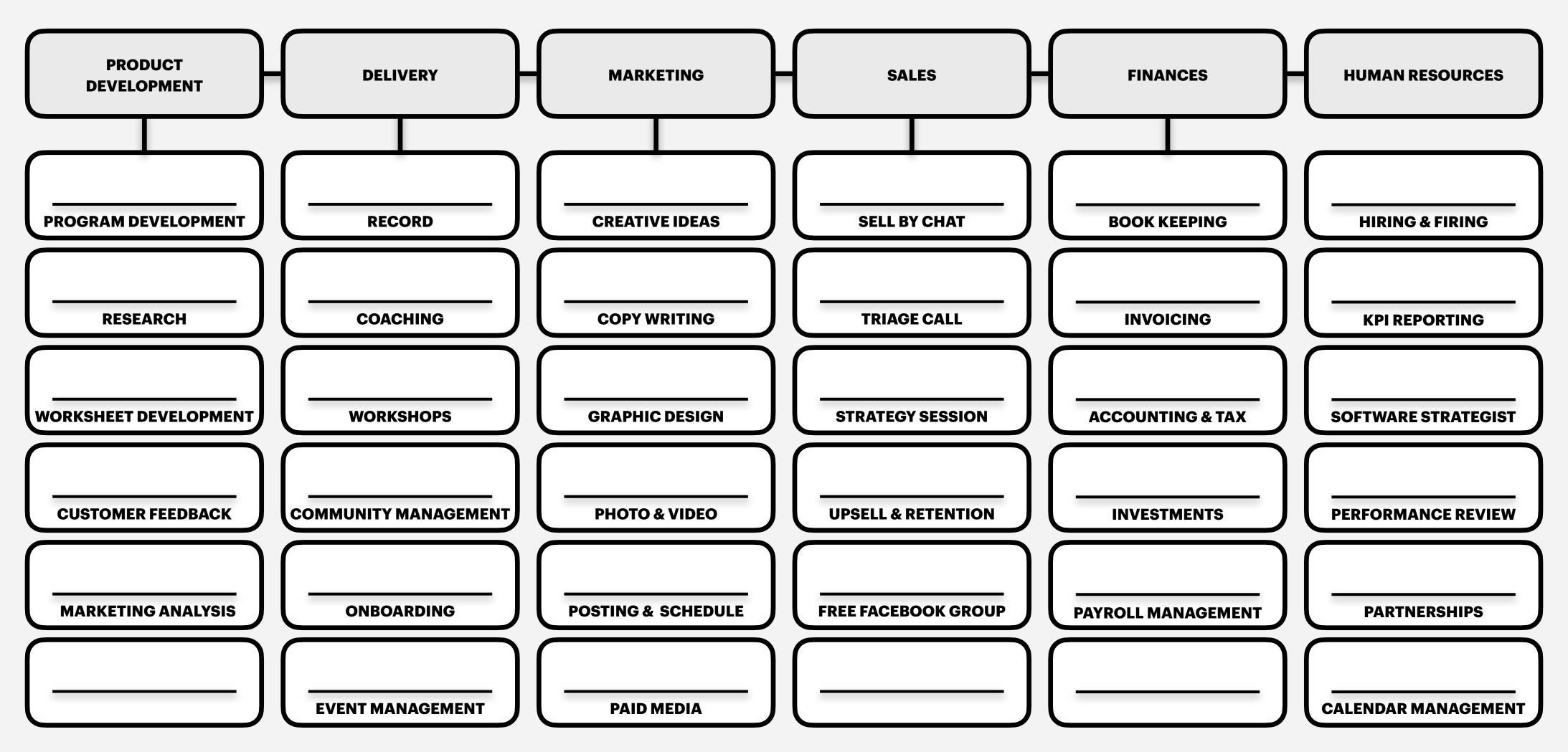
**ON the business** | What are you currently doing ON the business?

### The A Team

PICK 3 NEW ROLES					
Role 1	<b>Time  </b> How much time does this currently take you?	<b>Energy  </b> How much energy does t his currently require?	<b>Value  </b> Is something currently holding me back from growing?	<b>ROI  </b> Would I get over a two-fold return from this roll?	<b>Team or Tech  </b> Do I delegate or automate?
Role 2	<b>Time  </b> How much time does this currently take you?	<b>Energy  </b> How much energy does t his currently require?	<b>Value  </b> Is something currently holding me back from growing?	<b>ROI  </b> Would I get over a two-fold return from this roll?	<b>Team or Tech  </b> Do I delegate or automate?
Role 3	<b>Time  </b> How much time does this currently take you?	<b>Energy  </b> How much energy does t his currently require?	<b>Value  </b> Is something currently holding me back from growing?	<b>ROI</b>   Would I get over a two-fold return from this roll?	<b>Team or Tech  </b> Do I delegate or automate?

The Top Floor • 2022

## Org Chart





#### DIRECTOR



#### INSTITUTE